City of Nashua FY 2016 Proposed Budget Presentation



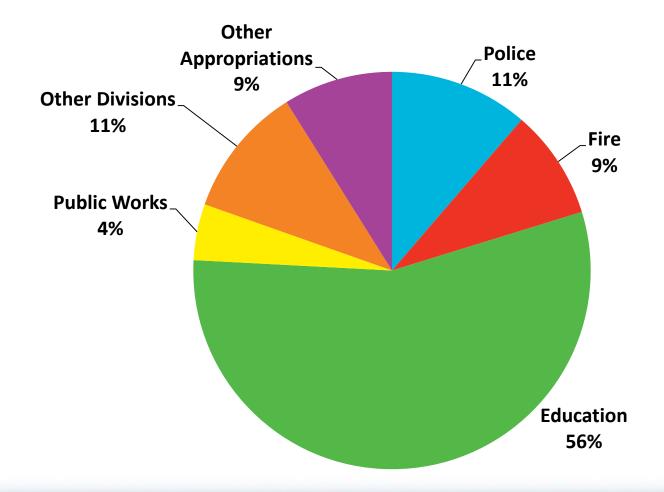
Proposed FY 2016 Budget

Proposed Operating Budget - \$244.8 Million

- Spending Cap Percentage 1.5%
- \$ Amount under the Spending Cap \$105K
- Increase Over FY 2015 Budget \$4.0 Million
- Projected Tax Increase under 3.0%
- Revenues
 - Revenues continue to be budgeted conservatively
 - Increase in motor vehicle registrations
 - Continued low interest rate environment
 - Unable to count on increase in State funds



Proposed FY 2016 Operating Budget





Operating Budgets FY08 to FY16

	Budget	\$ Increase	Cap %	\$ Under Cap
FY16*	\$244.8	\$4.0	1.5%	\$100K
FY15	\$240.8	\$4.8	2.1%	\$800K
FY14*	\$236.0	\$5.3	2.3%	\$400K
FY13	\$230.7	\$3.5	1.7%	\$500K
FY12**	\$227.2	\$3.8	2.0%	\$1.0M
FY11	\$223.4	\$4.7	2.2%	\$1.3M
FY10*	\$218.7	\$5.6	3.4%	\$1.4M
FY09	\$213.1	\$5.3	3.3%	\$1.7M
FY08*	\$207.8	\$5.4	3.1%	\$800K
\$ in Millions				

\$ in Millions

^{**}Zero Subsidy



^{*} State Contribution Rate Changed

Cost Drivers for FY08 to FY16

	FY 2008	FY 2016	\$ Change	% Change	8 Year Avg.
Wages	\$107.6	\$131.2	\$23.6	21.9%	2.5%
Benefits	\$28.0	\$25.0	(\$3.0)	-10.7%	-1.4%
Pensions*	\$15.8	\$29.4	\$13.6	86.1%	8.2%
Operating	\$56.5	\$59.2	\$2.7	4.8%	0.6%
\$ in Millions					

	FY 2008	FY 2016	\$ Change	% Change	8 Year Avg.
Totals	\$207.9	\$244.8	\$36.9	17.7%	2.1%

^{*}Includes NHRS, BPW, FICA, and Medi Appropriations



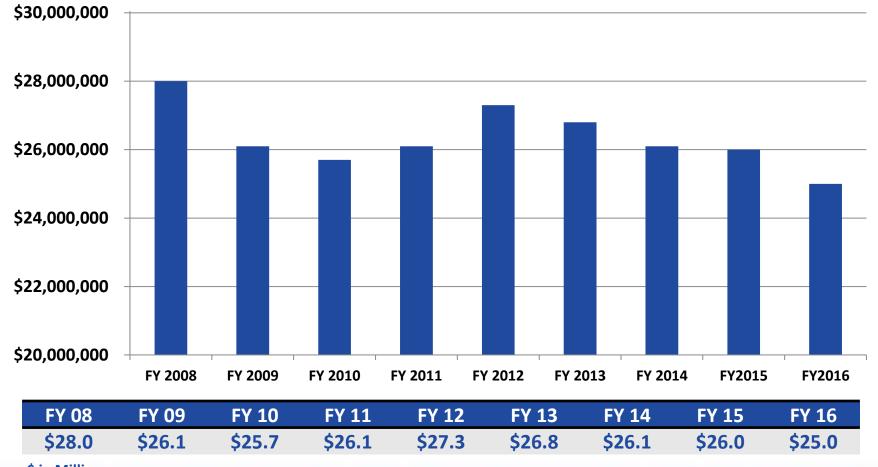
Share of Increase in Pensions

Dept.	\$ Increase	% of Total
Fire	\$495,779	22.5%
Police	306,775	13.9%
Other	87,051	3.9%
School	<u>1,316,000</u>	59.7%
Total	<u>\$2,205,605</u>	

Fire, Police, and School account for 96% of increase in Pension Expense (Pension includes FICA, Medi, and NHRS Pension)



Cost Mitigating Strategies Reduction in Benefits Appropriations







Other Cost Related Initiatives

- City-wide Fleet Assessment
- CERF Funding Plan
- Alternative Fuel Vehicles
- Purchasing Energy from Third Party Suppliers
- Competitive Bond Sales 2.67%, 2.86%, 2.43%, 2.96%, 2.53%
- Refunded old Bond Issues in FY 15 net savings of \$500K
- Refinanced \$28.3 million in 13 State Revolving Fund (SRF) Loans
 - @2.16 % saving \$2.4 million
 - First time in NH State history that an SRF Loan was refinanced



Energy Management Electricity & Natural Gas FY 2011 – FY 2014

Electricity

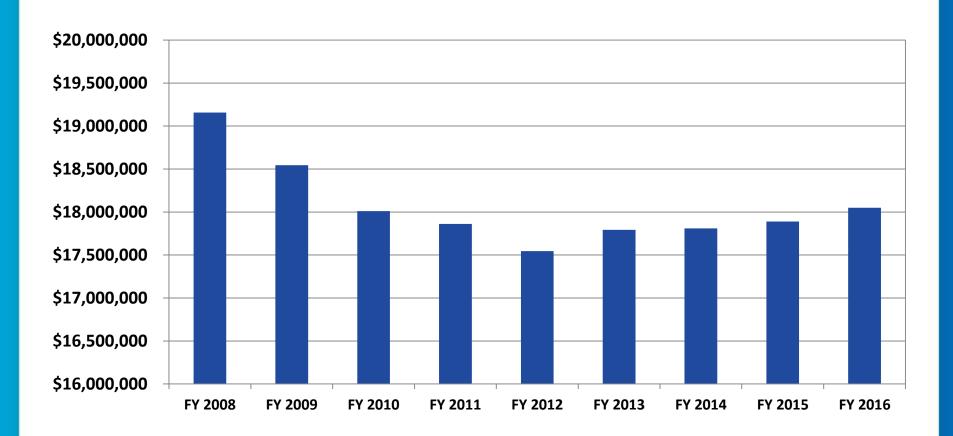
- Electricity energy supplies purchased have been approximately 20% lower than the PSNH/Eversource default energy price
- This has resulted in electricity energy supply savings from the FY 2011 base period of approximately \$2.1 million

Natural Gas

- Natural gas supplies purchased have been approximately 25-30% lower than the Liberty Utilities default price
- This has resulted in natural gas supply savings from the FY 2011 base period of approximately \$1.0 million

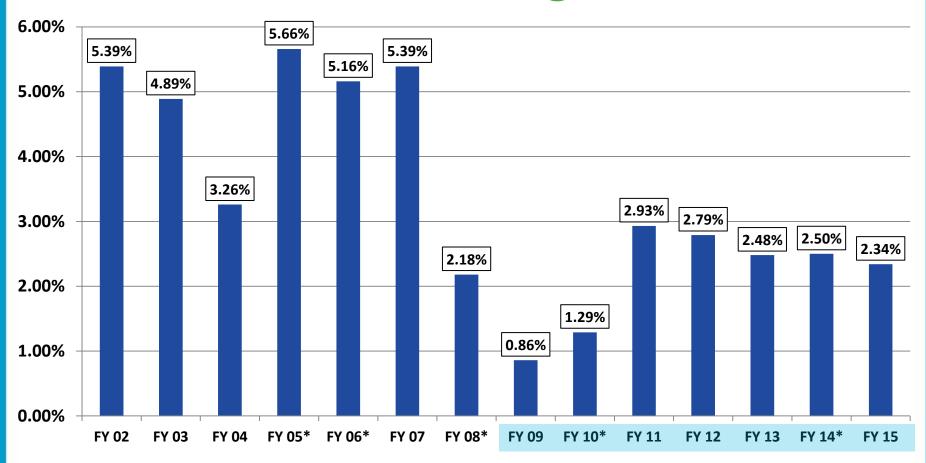


Reduction in Annual Debt Service





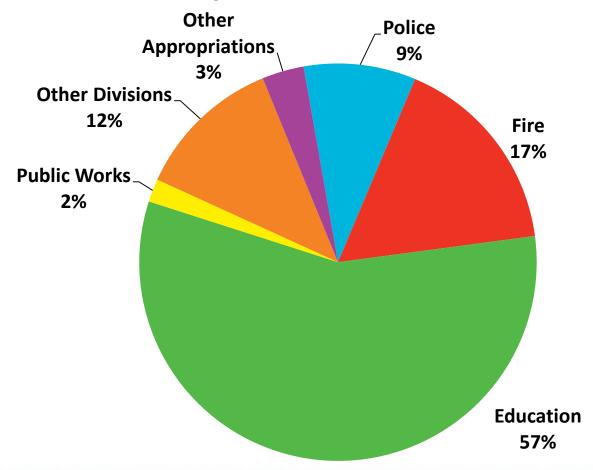
Tax Rate Management



*Update Year - % increase in amounts raised by taxes



Proposed FY 2016 Share of \$4.0 Million Increase





FY 2017 Budget Challenges

FY 2017 Budget Issues

- The Spending Cap likely less than 1%
 - At 1% the new allowable spend would be \$2.5 million
- Potential State Adequacy Aid Education Revenue Loss of \$400K
- CERF Appropriation increase of \$1.175 million
- Pension/FICA/Medi costs are estimated to increase by \$700K
- Increases in current negotiated wages and expiring contracts could exceed the allowable amount under the Spending Cap

